

# **RAVI DABRAL (BRIEF PROFILE)**

( [www.ravidabral.com](http://www.ravidabral.com) | [www.linkedin.com/in/ravi-dabral](https://www.linkedin.com/in/ravi-dabral) |  
<https://www.youtube.com/@MandaanMelodies> )

Ravi Dabral is currently pursuing **Doctor of Philosophy (PhD)**. He has over 30 years of extensive and multi-disciplinary professional corporate work experience in commodity trading (minerals, metals and agro products) and energy sector (power trading & power projects). He has main academic and professional qualifications in the field of international trade & commerce, international business laws, arbitration, mediation, economics, business management, shipping, forex & derivative trading, corporate law, cost & management accountancy, quality management, information technology, corporate compliance, risk management, and so on.

## **Ravi Dabral's Membership of Professional Bodies:**

- Fellow Member (FCI Arb) of **The Chartered Institute of Arbitrators (CI Arb)**, United Kingdom (U.K.)
- Fellow Member (FSI Arb) of **The Singapore Institute of Arbitrators (SI Arb)**
- Accredited Mediator of **Singapore International Mediation Institute (SIMI)**
- Accredited Mediator of **Singapore Mediation Centre (SMC)**
- Accredited **MCN Representative Neutral** (Arbitrator, Mediator, Negotiator) of The Mediation & Conciliation Network (MCN), India
- Fellow Member (FICS) of **The Institute of Chartered Shipbrokers (ICS)**, United Kingdom (U.K.)
- Fellow Member (FCMA) of **The Institute of Cost Accountants of India (ICAI)**
- Fellow Member (FCS) of **The Institute of Company Secretaries of India (ICSI)**
- Member of **Compliance Association & Network of Singapore (SCAN)**
- Life Member of **The Company Secretaries Benevolent Fund (CSBF)**, India
- Life Member of **Uttarakhand Association of Singapore (UASG)**, Singapore.

## **Main Academic & Professional Qualifications:**

- ***Presently pursuing Doctor of Philosophy (PhD) from European Institute of Management & Technology (EIMT), Switzerland.***
- *Master of Laws (LL.M.) in International Business Law from Anglia Ruskin University, Cambridge, United Kingdom (U.K.);*
- *Master of Business Administration (MBA) from Anglia Ruskin University, U.K.;*
- *Master's Degree in Economics; New Delhi, India*
- *Master's Degree in Political Science; New Delhi, India*
- *Bachelor of Law (LL.B.) from Mewar Law Institute, Ghaziabad, Uttar Pradesh, India.*
- *Professional Company Secretary (FCS) from The Institute of Company Secretaries of India (ICSI), New Delhi, India.*
- *Professional Cost & Management Accountancy (FCMA) from The Institute of Cost Accountants of India (ICAI), Kolkata, India.*
- *Commerce Graduate (B. Com.) from University of Delhi, New Delhi, India;*
- *Professional Qualification in Chartered Shipbroker from Institute of Chartered Shipbrokers (ICS), London, U.K.;*
- *Graduate Certificate in International Arbitration (GCIA) from National University of Singapore (NUS);*
- *Mediation Course from Singapore Mediation Centre (SMC).*
- *Mediation Certificate Course from Marican Mediation Services (MMS), Singapore.*
- *Diploma in Derivative & Forex Trading from Metropolitan Business School, Ireland & Powerup Capital Network, Singapore;*

- **Quality Management Systems Auditor & Lead Auditor Course** (Based on ISO 9001:2008) from Nigel Bauer & Associates, U.K.;
- **Coal Trading & Risk Management Training Course** – Mastering Essential Trading & Risk Management Techniques (organised by: Coaltrans Conferences & Perret Associates, U.K.);
- **Certificate Course in Understanding Information Technology** in Corporate Environment National Institute of Information Technology (NIIT), New Delhi, India
- **Diploma in Secretarial Practice & Computer** from Board of Technical Education, Delhi, India.

### **Professional Work Experience in Corporate Field:**

- Presently working in **Knowledge International Strategy Systems Pte. Ltd. (KISSPL)**, Singapore as **Director & Commodity Trader** since 1<sup>st</sup> December 2010 and looking after:
  - Overall In-charge of KISSPL's Singapore & South East Asia operations.
  - Strategic & business analysis and risk management.
  - Sourcing and procurement of commodities and trading thereof.
  - Liaison and negotiation with banks and financial institutions for trade finance and treasury facilities
  - Liaisoning and interacting with shipowners, shipping companies and shipbrokers for freight negotiation, chartering agreements and related logistics and shipping operation management.
  - Logistics & operation management.
  - Interacting with lawyers and arbitrators for company's legal cases
  - Corporate Compliance and Risk Management.
  - Contract drafting, management and legal vetting,
  - Preparation of tender documentation and negotiation of prices with buyers and suppliers.
  - Cost management, cost control, internal audit and MIS.
- Worked with **Associated Energy Synergies Pte. Ltd. (AESPL)**, Singapore as **Manager (Business Development)** from 1<sup>st</sup> July 2009 to 30<sup>th</sup> November 2010 and looked after:
  - Business development, Sales, and Marketing
  - Interacting with shipping companies for freight negotiation and chartering agreements
  - Dealing with banks and financial institutions for trade finance requirement
  - Corporate compliance and legal vetting,
  - Cost management & cost control
- Worked with **Knowledge Infrastructure Systems Pvt. Ltd.**, New Delhi, India as **Manager (Cost & Administration)** from 1<sup>st</sup> April 2003 to 30<sup>th</sup> June 2009. This company is into commodity trading (metals & minerals) and power trading business.
- Worked with **Koyela International Pvt. Ltd.**, New Delhi, India as **Manager (Cost & Administration)** from 1<sup>st</sup> July 1997 to 31<sup>st</sup> March 2003. This company was into commodity trading (metals & minerals) business.
- Worked with **Creative Brisk Financial & Investment Consultants Pvt. Ltd.**, New Delhi, India as **Senior Executive** from 25<sup>th</sup> November 1992 to 30<sup>th</sup> June 1997. This company was providing financial and investment consultancy to power projects.

## ➤ **Awards & Achievements:**

- **Global Trader Awards 2011** for promoting Overseas Growth and Trade awarded by International Enterprise Singapore on 16 May 2011.
- **'International Man of Excellence Award'** 2016 for outstanding achievements in Education, Business, Corporate & Social Service fields awarded at the 10<sup>th</sup> International Seminar on 11<sup>th</sup> November 2016 by The Indian Achievers Forum.
- *International Achievers' Award 2021 for "Excellence in Academics" in Recognition of Outstanding Professional Achievement & Contribution in Nation Building* awarded by Indian Achievers' Forum.
- *International Achievers' Award 2021 for "Eminent Author" in Recognition of Outstanding Professional Achievement & Contribution in Nation Building* awarded by Indian Achievers' Forum.
- **"Devbhoomi Gaurav Award"** 2019 awarded by Uttarakhand Association of Singapore (UASG) on 18 August 2019 for Exemplary Contribution, Support & Motivation to Uttarakhand Community in Singapore.
- **"Uttarakhand Ratan Award"** 2021 awarded by Uttarakhand Jan Vikas Sahkari Samiti Limited on 16 October 2021 in Recognition of Achievements in Education, Corporate and Social Services.
- **Top Student of the Cohort** (Certificate of Merit) 2015 Award for Master of Laws in International Business Law (LL.M.) from Anglia Ruskin University, United Kingdom.
- **Various awards, scholarship & merit certificates** in academic, sports, social service and extra-curricular activities.

## ➤ **Interests & Hobbies (Author, Lyrics Writer & Singer):**

- **Author of fiction novel "Greed Lust Addiction"** in English and "Laalach Vaasana Lath" in Hindi ([www.ravidabral.com](http://www.ravidabral.com)) [ available on Amazon ]
- **Author of self-help non-fiction book "Secrets of a Healthy, Wealthy & Happy Life"** [ available on Amazon ]
- Singer and Lyrics Writer and associated with **Mandaan Melodies YouTube Channel** [ <https://www.youtube.com/@MandaanMelodies> ]
- Diploma in **"Script Writing & Direction"** from Film & Television Technology Institute (FTTI), India.
- **Diploma in Creative Writing (English)** from Indira Gandhi National Open University (IGNOU), India [Through Partner Institute: Open Minds International, Singapore].
- Certificate Course in **'Acting & Dance'** from *"Anupam Kher's Actor Prepares"*, Singapore.
- Yoga and Meditation Course from **Brahama Kumari Spiritual** University (Singapore Centre), **Kayakalpa Yoga Course** from The World Community Service Centre (Singapore)
- **Inner Engineering Course** from Isha Foundation, Singapore as part of developing soft skills and overall personality (physical, intellectual, and spiritual).